


Agile Outsourcing 2013

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Response Summary

Total Started Survey: 158
Total Finished Survey: 113 (71.5%)

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PAGE: WELCOME

1. I will be answering this survey from the point of view of:

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	Response Percent	Response Count
I currently work in an organization applying agile techniques	49.4%	78
I currently work in an organization where we are trying to become more agile	34.2%	54
I am not currently working in an organization applying agile techniques, but have been in the past (and will discuss the most recent one)	8.9%	14
None of the above	7.6%	12
answered question		158
skipped question		0

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PAGE: AGILE AND OUTSOURCING

2. Has the organization applied agile techniques where some or all of the development work is outsourced?

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	Response Percent	Response Count
Yes	47.6%	69
No	48.3%	70
Don't Know	4.1%	6
answered question		145
skipped question		13

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PAGE: EXPERIENCES WITH AGILE AND OUTSOURCING

3. Our approach to outsourcing includes (please check all that apply):

[Create Chart](#) [Download](#)

answered question		36
skipped question		122

3. Our approach to outsourcing includes (please check all that apply): [Create Chart](#) [Download](#)

	Response Percent	Response Count
Individual contractors that work in our office	58.3%	21
Entire contractor teams that work in our office	36.1%	13
Service providers based in our country	47.2%	17
Service providers based in another country - India	63.9%	23
Service providers based in another country - Not India	36.1%	13
	answered question	36
	skipped question	122

4. Which of the following requirements strategies do you follow (please check all that apply)? [Create Chart](#) [Download](#)

	Response Percent	Response Count
Detailed requirements documents are provided early in the lifecycle	25.0%	9
High-level requirements documents are provided early in the lifecycle	72.2%	26
Detailed prototypes are created early in the project	22.2%	8
Detailed requirements are gathered throughout the project	44.4%	16
Detailed requirements are captured in the form of acceptance/story tests	58.3%	21
Demos of the software are performed as the project progresses	52.8%	19
	answered question	36
	skipped question	122

5. Which of the following architecture strategies do you follow (please check all that apply)? [Create Chart](#) [Download](#)

	Response Percent	Response Count
Detailed design models are provided early in the lifecycle	8.3%	3
High-level architecture models are provided early in the lifecycle	61.1%	22
The architecture is proved early in the lifecycle with working code	36.1%	13
The architecture is allowed to evolve throughout the project	50.0%	18
The detailed design is allowed to evolve throughout the project	47.2%	17
	answered question	36
	skipped question	122

5. Which of the following architecture strategies do you follow (please check all that apply)? [Create Chart](#) [Download](#)

Detailed design is captured in the form of unit tests	30.6%	11
Detailed design is captured in the form of models	13.9%	5
answered question		36
skipped question		122

6. Which of the following testing and quality strategies do you follow (please check all that apply)? [Create Chart](#) [Download](#)

	Response Percent	Response Count
The outsourcer is responsible for their own unit testing	69.4%	25
The outsourcer takes a test-driven development (TDD) approach	27.8%	10
There is a testing phase performed by the outsource at the end of the project	38.9%	14
There is a testing phase performed by the organization at the end of the project	61.1%	22
In parallel to development there is testing of the solution performed by someone other than the developers	52.8%	19
Static code analysis tools are included in the continuous integration (CI) strategy to validate code quality on an ongoing basis	36.1%	13
Dynamic code analysis tools are included in the continuous integration (CI) strategy to validate code quality on an ongoing basis	11.1%	4
Reviews of the outsourcer's work occur on a periodic basis	63.9%	23
answered question		36
skipped question		122

7. Which of the following techniques do you follow to collaborate with the outsourcers? [Create Chart](#) [Download](#)

	Response Percent	Response Count
Key stakeholders are flown to the outsourcers location at the beginning of the project	13.9%	5
Outsourcer employees are flown to our location at the beginning of the project	30.6%	11
Key stakeholders are flown to the outsource location at important milestones	8.3%	3
Outsourcer employers are flown to our location at important milestones	38.9%	14
One or more outsourcer employees are permanently located on our premises during a project	47.2%	17
	13.9%	5
answered question		36
skipped question		122

7. Which of the following techniques do you follow to collaborate with the outsourcers? [Create Chart](#) [Download](#)

One or more of our employees are permanently located on our premises during the project		
We share detailed documents with the outsourcer	58.3%	21
We have periodic demos via electronic means (e.g. webcast)	61.1%	22
We have regular audio calls with the outsourcer	83.3%	30
We have regular video calls with the outsourcer	27.8%	10
The outsourcer produces regular (e.g weekly) status reports	50.0%	18
The outsourcer supports a real-time project dashboard indicating their status	47.2%	17
answered question		36
skipped question		122

8. In general, how well do the outsourcer(s) hit their targets? [Create Chart](#) [Download](#)

	Greatly Agree	Agree	Neutral	Disagree	Greatly Disagree	Don't know	Rating Count
Produce High Quality	5.6% (2)	30.6% (11)	38.9% (14)	13.9% (5)	2.8% (1)	8.3% (3)	36
Reduce Time to Delivery	2.8% (1)	41.7% (15)	16.7% (6)	27.8% (10)	5.6% (2)	5.6% (2)	36
Improve Return On Investment (ROI)	13.9% (5)	27.8% (10)	27.8% (10)	19.4% (7)	0.0% (0)	11.1% (4)	36
Improve Stakeholder Satisfaction	2.8% (1)	38.9% (14)	27.8% (10)	19.4% (7)	2.8% (1)	8.3% (3)	36
Other (please specify)							0
answered question							36
skipped question							122

9. Why is your organization outsourcing (please choose all that apply)? [Create Chart](#) [Download](#)

	Response Percent	Response Count
The business is frustrated with the cost of internal IT	34.4%	11
The business is frustrated with the length of time IT takes to deliver	18.8%	6
The business is frustrated with the quality delivered by internal IT	6.3%	2
The business is frustrated with internal IT's ability to deliver business value	9.4%	3
We don't have an internal IT department	3.1%	1
We are short of staff within internal IT	68.8%	22
answered question		32
skipped question		126

9. Why is your organization outsourcing (please choose all that apply)?	Create Chart	Download
Internal IT does not have experience in newer technologies or techniques	18.8%	6
Internal IT focuses on newer technologies and leaves older technologies to outsourcers	15.6%	5
We are experimenting with outsourcing to see if it works for us	9.4%	3
Other (please specify) Show Responses		5
answered question		32
skipped question		126

10. What is the current status in the organization regarding agile and outsourcing?	Create Chart	Download
	Response Percent	Response Count
Works very well, we're going to continue	13.9%	5
Works well enough, we're going to continue	41.7%	15
Didn't work well but we're still trying	8.3%	3
Didn't work well and we're giving up	0.0%	0
We are starting to "reshore" and bring work back	11.1%	4
Too early to tell	22.2%	8
Don't know	2.8%	1
answered question		36
skipped question		122

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PAGE: WHO ARE YOU?

11. What is the number of IT/Systems/Development people in the organization?	Create Chart	Download
	Response Percent	Response Count
1 to 10	16.7%	17
11 to 50	20.6%	21
51 to 100	18.6%	19
101 to 500	22.5%	23
501 to 1000	8.8%	9
1000+	12.7%	13
answered question		102
skipped question		56

12. Which sector is the organization primarily in?

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	Response Percent	Response Count
e-Commerce	3.9%	4
Financial	10.8%	11
Government	10.8%	11
IT Consulting	13.7%	14
Manufacturing	3.9%	4
Retail	3.9%	4
Shipping	0.0%	0
Technology (inc. Software)	36.3%	37
Other	16.7%	17
	answered question	102
	skipped question	56

13. Please provide your email address so we may enter you in the drawing to potentially win one of five copies of the book Disciplined Agile Delivery. Your email address will not be used for any other purpose and will be kept private. [Download](#)

	Response Count
Show Responses	90
answered question	90
skipped question	68

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